

# 2021 State Latino GDP Report



## New Mexico

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CERF is a nationally recognized economic forecasting center, which provides county, state and national economic forecasts and custom economic analysis for government, business and nonprofit organizations. CERF economists Matthew Fienup and Dan Hamilton are members of the Wall Street Journal Economic Forecasting Survey, the National Association of Business Economics (NABE) Economic Outlook Survey, and the Zillow Home Price Expectations Survey (formerly, the Case-Shiller Home Price Expectations survey). CERF was awarded 2019 and 2020 Crystal Ball Awards for the Zillow Home Price Expectations Survey. CERF's U.S. home price forecast received multiple top-3 rankings among more than 100 forecasts included in the survey. CERF is housed at California Lutheran University, a federally designated Hispanic Serving Institution.

### **Center for the Study of Latino Health & Culture (CESLAC)**

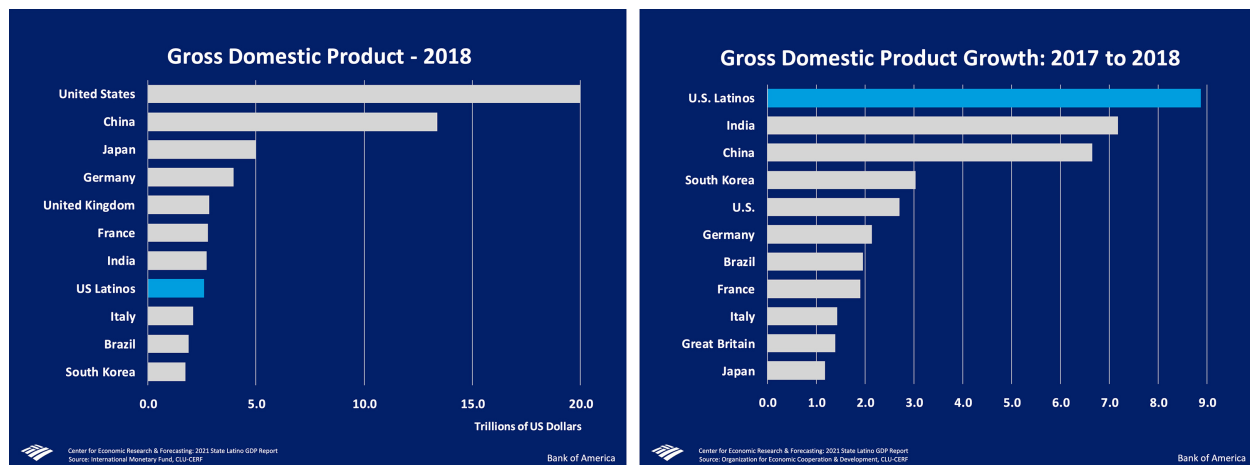
Since 1992, CESLAC has provided cutting-edge research, education and public information about Latinos, their health and their impact on California's economy and society. CESLAC is a resource for community members, business leaders and policy makers who want to gain insightful research and information about Latinos. It offers unparalleled insight into Latino issues through an approach that combines cultural research, demographic trends and historical perspective. In addition, it has helped the University of California meet its public service goal by increasing the effectiveness of their outreach to the Latino community.



## U.S. Latino GDP

The *2020 LDC U.S. Latino GDP Report*<sup>1</sup> provides a factual view of the large and rapidly growing economic contribution of Latinos living in the United States. In that report, we estimate the U.S. Latino GDP based on a detailed, bottom-up construction which leverages publicly available data from major U.S. agencies. The most recent year for which the core building block is available is 2018. Thus, the report provides a snapshot of the total economic contribution of U.S. Latinos in that year<sup>2</sup>.

As a summary statistic for the economic performance of Latinos in the United States, the 2018 Latino GDP is extraordinary. The total economic output (or GDP) of Latinos in the United States was \$2.6 trillion in 2018, up from \$2.3 trillion in 2017, and \$1.7 trillion in 2010. If Latinos living in the United States were an independent country, the U.S. Latino GDP would be the eighth largest GDP in the world. The Latino GDP is larger even than the GDPs of Italy, Brazil or South Korea.



While impressive for its size, the U.S. Latino GDP is most noteworthy for its extraordinary growth rate. Among the world's 10 largest GDPs in 2018, the Latino GDP was the single fastest growing. Latino real GDP grew 21 percent faster than India's and 30 percent faster than China's. Over the entire period from 2010 to 2018, the Latino GDP was the third fastest growing, while the broader U.S. economy ranked fifth. Latino GDP grew a remarkable 74 percent faster than non-Latino GDP from 2010 to 2018.

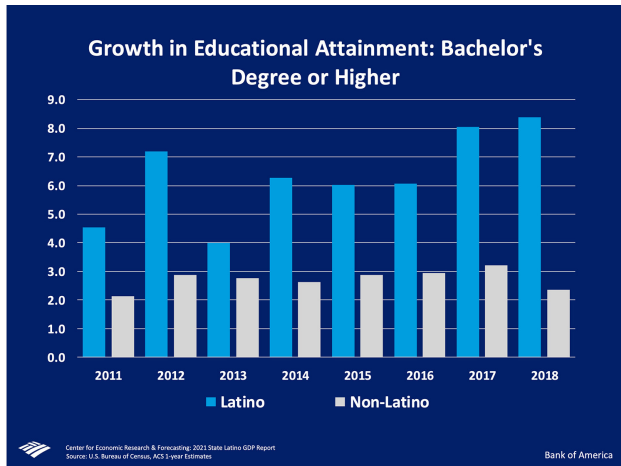
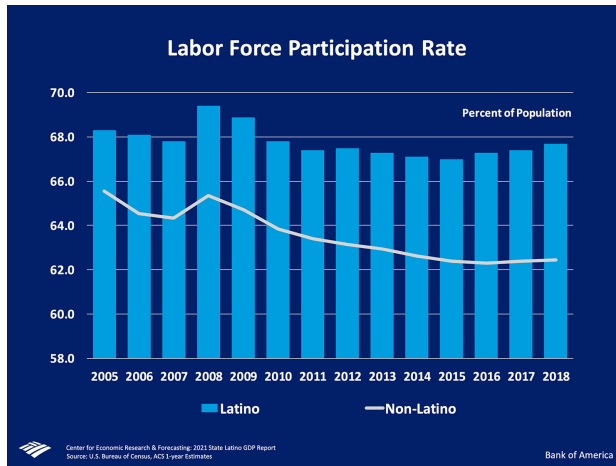
The single largest component of rapid Latino GDP growth since 2010 is personal consumption growth. From 2010 to 2018, Latino real consumption grew 135 percent faster than non-Latino consumption. This dramatic increase is driven by large gains in personal income, which naturally flow from Latinos' rapid gains in educational attainment and strong labor force participation. Whereas the U.S. had average wage and salary growth of just 5.1 percent over the previous five years, wage and salary growth for Latinos averaged 8.6 percent. From 2010 to 2018, growth in the number of people with a bachelor's degree or higher was 2.6 times more rapid for Latinos than Non-Latinos. And Latino labor

<sup>1</sup> 2020 LDC U.S. Latino GDP Report: <https://www.clucerf.org/2020/09/28/2020-ldc-u-s-latino-gdp-report/>

<sup>2</sup> Author's note: the estimates provided in this report are based on source data that are revised on a regular basis. As source data are revised, these U.S. and State level Latino GDP estimates will also be revised and updated to imbed the latest information.

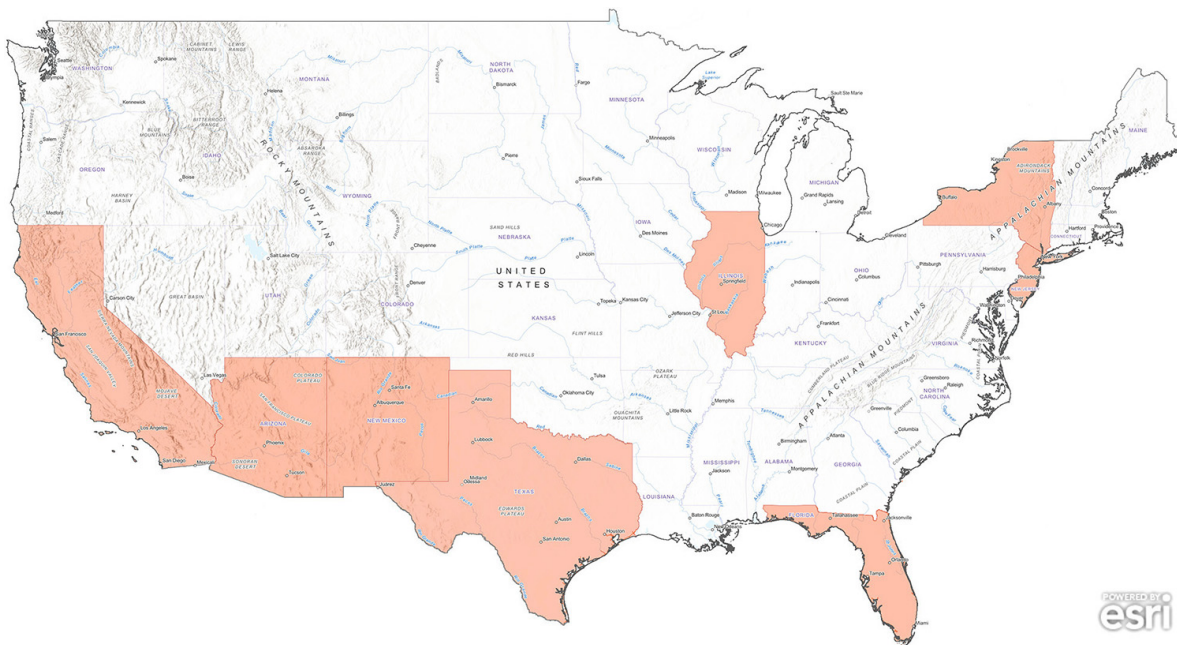


force participation in 2018 was 67.76 percent, more than five percentage points higher than non-Latino.



## State Latino GDP: 8 Target States

The 2021 State Latino GDP Report builds on the U.S. Latino GDP report by providing detailed state-level analysis of the total economic contribution of Latinos, benchmarked against the broader U.S. Latino GDP. Arizona, California, Florida, Illinois, New Jersey, New Mexico, New York, and Texas collectively contain nearly three-quarters of the Nation's Latino population. The economic contribution of Latinos in these 8 states is even more impressive in a number of ways than that of the broader U.S. Latino cohort. The 8 had a combined 2018 Latino GDP of \$2.0 trillion dollars, representing 76% of the U.S. Latino GDP.

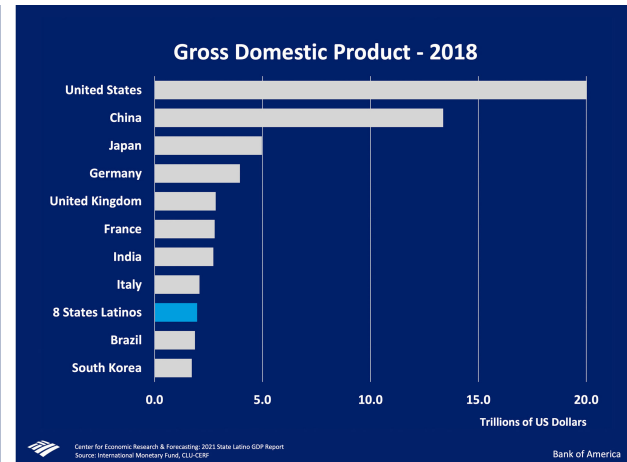
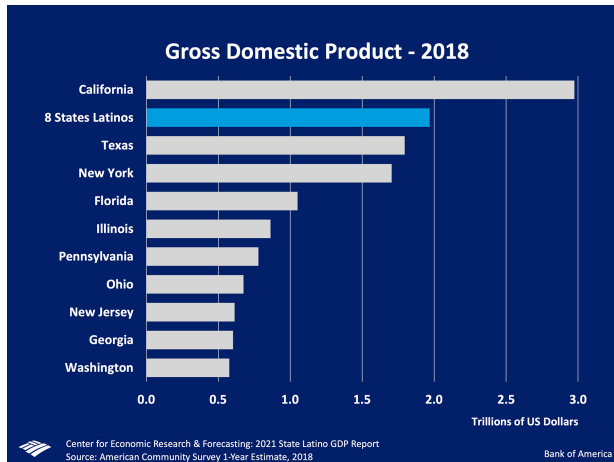


Esri Geospatial Cloud | ArcGIS online<sup>3</sup>

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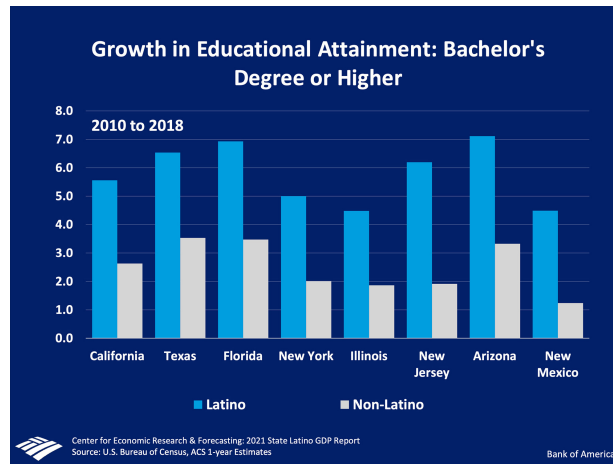
If these Latinos were a single state, they would produce the second largest State GDP in the nation. Second only to California, their GDP is 10 percent larger than the economy of Texas. These 8 state Latino GDPs are large even on the world stage. Treated as a single economy, Latinos in these 8 states produce greater economic activity than the entire country of South Korea (with a GDP of \$1.72 trillion) or Brazil (\$1.87 trillion). Latinos in these 8 states are the equivalent of the world's 9<sup>th</sup> largest GDP.



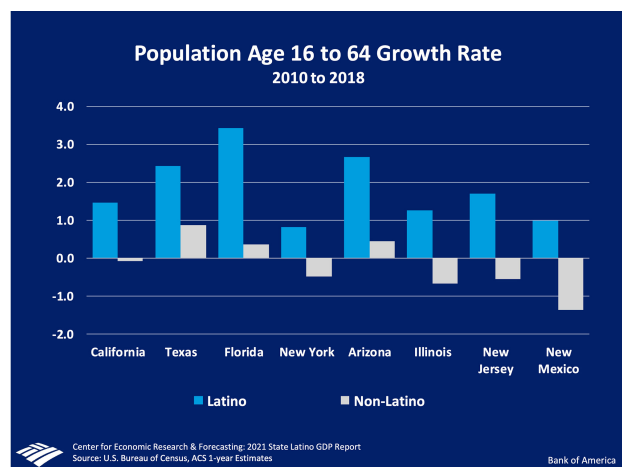
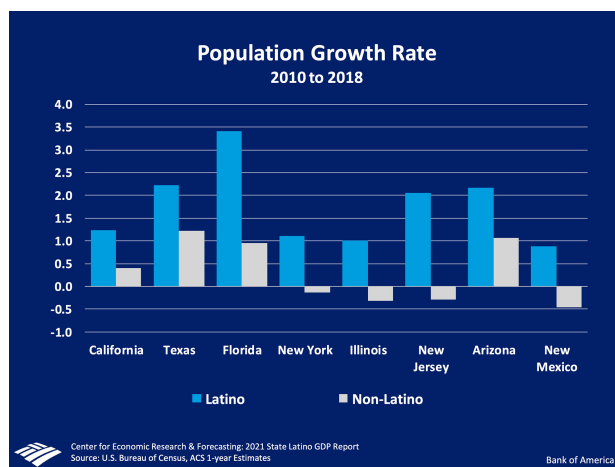
California's 2018 Latino GDP is \$707 billion. If it were its own state, the California Latino GDP would be the 7<sup>th</sup> largest state GDP, larger than the entire economic output of the state of Ohio. The Texas 2018 Latino GDP is \$476 billion, larger than the entire economy of Maryland, Colorado, or Minnesota. Florida's 2018 Latino GDP is \$259 billion, larger than the entire economy of Louisiana, Oregon or South Carolina. Even the smallest of the 8 target states is noteworthy. The Latino GDP of New Mexico is \$36 billion, larger than the entire economy of Vermont.

8 Target States		<i>Latino GDP</i>		<i>Statewide GDP</i>	
	Latino GDP	Share of U.S. Latino GDP	Statewide GDP	Share of U.S. GDP	
	<i>billions of dollars</i>	<i>percent</i>	<i>billions of dollars</i>	<i>percent</i>	
California	706.6	27.2	2,975.1	14.4	
Texas	476.0	18.3	1,795.6	8.7	
Florida	258.9	10.0	1,050.3	5.1	
New York	202.3	7.8	1,705.0	8.3	
Illinois	100.1	3.9	863.0	4.2	
New Jersey	96.9	3.7	613.0	3.0	
Arizona	91.9	3.5	350.7	1.7	
New Mexico	36.0	1.4	100.1	0.5	
<b>United States</b>	<b>2,596.3</b>	<b>75.8</b>	<b>20,611.9</b>	<b>45.9</b>	

Sources: U.S. Bureau of Economic Analysis, Cal Lutheran University-CERF



As with the broader United States GDP and with the U.S. Latino GDP, the primary component of the 8-State Latino GDP is personal consumption. Aggregate consumption among Latinos in these states is \$1.36 trillion, representing a consumption market that is nearly 30 percent larger than the entire economy of the state of Florida. As with the broader U.S. Latino cohort, robust consumption is driven by rapid gains in income which result from human capital accumulation and strong labor force participation. Growth in Latino educational attainment in the 8 states is 2.6 times faster than Non-Latino, equal to the educational attainment growth premium enjoyed by U.S. Latinos.



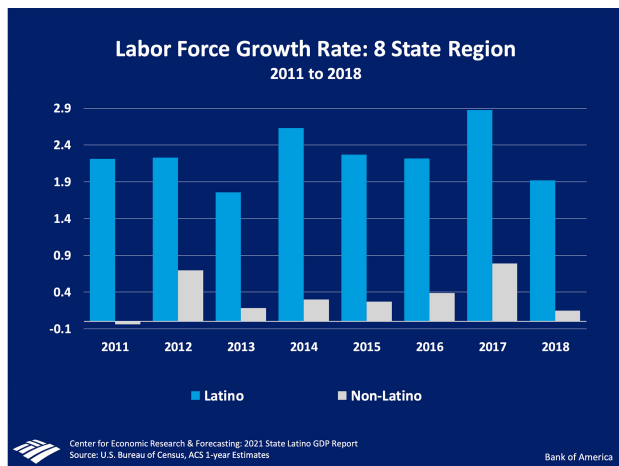
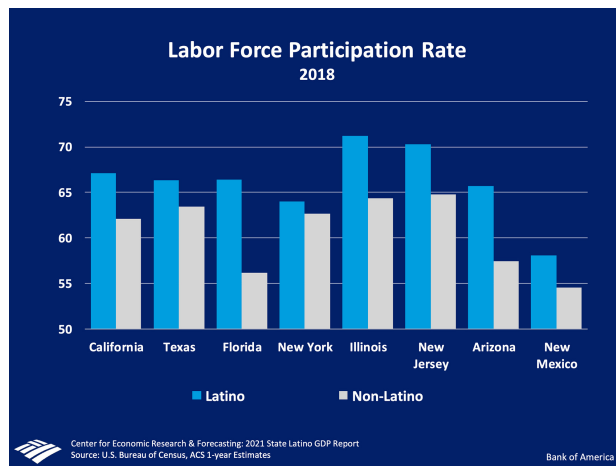
Latino population growth compares very favorably to that of Non-Latinos across all 8 states. Were it not for Latinos, the populations of New York, Illinois, New Jersey and New Mexico would have contracted. Non-Latino population growth was negative from 2010 to 2018 in each of these four states, but Latino population growth was strong enough to turn each state's population growth positive overall. Even in those states with strong Non-Latino population growth, Latino population growth enjoys a substantial growth premium. Across all 8 states, population growth among Latinos was 4.4 times faster than population growth among non-Latinos, between 2010 and 2018.

In addition to having a population that is growing more rapidly, Latinos have a younger median age than non-Latinos. In 2018, the Median Age for U.S. Latinos was 29.5 years. For Non-Latinos, it was



40.6 years. Due to their age distribution, Latinos are adding substantial numbers of people in each of the 8 states to the critical category of working age adults, defined as ages 18-64. Meanwhile, Non-Latinos are experiencing a high concentration of population in the 55-64 year age range, the cohort of near-retirees. Were it not for Latinos, the working age populations of California, Illinois, New Jersey, New Mexico, and New York would have actually contracted from 2010 to 2018. Only Arizona, Florida and Texas have growing Non-Latino working age populations.

In addition to contributing large numbers to the population of working age adults, Latinos are also significantly more likely to be actively working or seeking work than non-Latinos. Across all 8 states featured in this report, the Latino labor force participation rate is substantially higher than that of Non-Latinos. Four of the 8 states enjoy a labor force participation premium that is even larger than the 5.3 percentage point premium enjoyed by Latinos nationally. Florida Latinos are a remarkable 10.3 percentage points more likely to be actively working than their Non-Latino counterparts. Arizona's participation premium is an impressive 8.2 percentage points. In Illinois, the premium is 6.9 percentage points. In New Jersey, it is 5.5 percentage points.



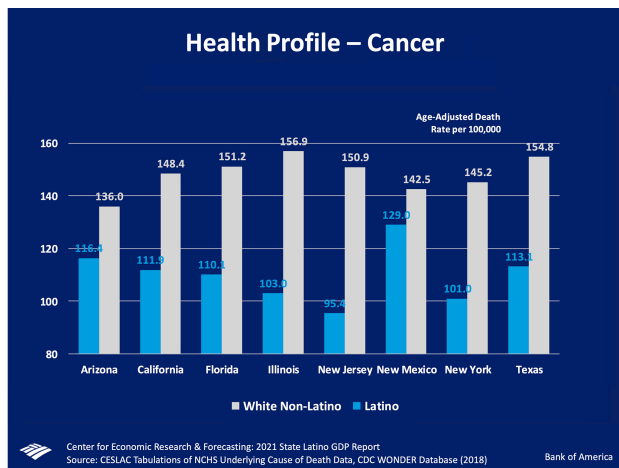
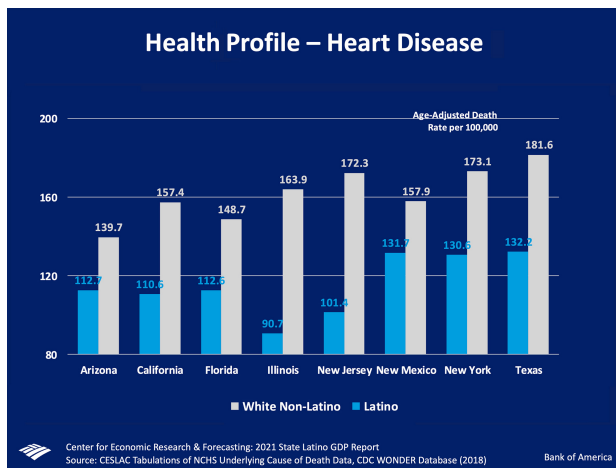
The younger age distribution, strong population growth, and higher labor force participation rate of Latinos in the 8 states has resulted in strong and consistent contributions to each state's labor force. Despite being only 31 percent of the population of the 8 states, Latinos are responsible for 72 percent of the growth of the labor force from 2010 to 2018.

The importance of labor force growth cannot be overstated. According to Federal Reserve economists, the number of people retiring in the U.S. is forecasted to peak in 2022 at close to 350,000 mostly non-Latino Baby-Boomers retiring each month. This dangerous shortage of workers is a demographic crisis which threatens the country's ability to maintain even modest economic growth over the next two decades. Fortunately, Latinos are already well on their way to rescuing these 8 states and the broader nation from this demographic time bomb.

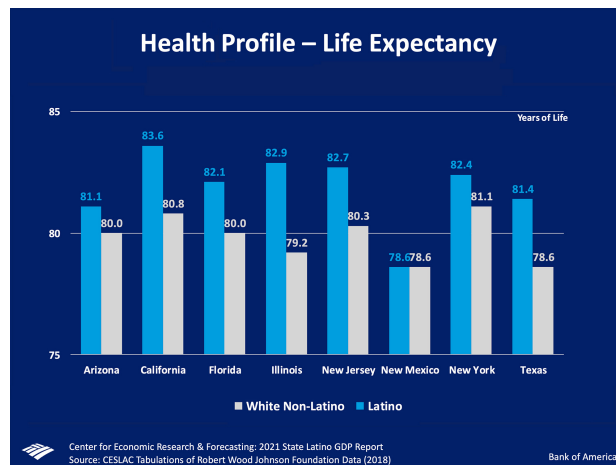
On top of more rapid population and labor force growth, more rapidly increasing educational attainment and incomes, Latinos in both the 8 states and the broader country enjoy stronger health outcomes than their non-Latino counterparts. Currently, the top four causes of death in the U.S. are heart disease, cancer, unintentional injuries (accidents), and chronic lower respiratory diseases



(CLRD). Compared to non-Hispanic whites, Latinos in each of the 8 target states have an age-adjusted death rate that is significantly lower for each of these causes of death.



Life expectancy is one of the key summary statistics for the health of a population. In the 8 target states, the average life expectancy for Latinos ranges from being equal to that of non-Latino Whites to being three years longer. For the entire U.S., Latinos can expect to live an average of 81.8 years compared to 78.5 years for non-Latino Whites. Illinois boasts the largest Latino Life Expectancy premium. At birth, a Latino living in Illinois can expect to live a full 3.7 additional years than a non-Latino White counterpart.



A healthy population is often an economically productive population. An unhealthy population, however, can actually reduce productivity as well as drive up healthcare expenditures. The National Center for Chronic Disease Prevention and Health Promotion estimates that heart disease and stroke cost the US economy \$138 billion every year in lost productivity and incur \$214 billion in healthcare expenditures.<sup>4</sup>

<sup>4</sup> Centers for Disease Control and Prevention. Health and economic costs of chronic diseases. <https://www.cdc.gov/chronicdisease/about/costs/index.htm>





Lower mortality for chronic and other noncommunicable causes of death and longer life expectancy – the strong Latino health profile provides a foundation for decades of Latino GDP growth.

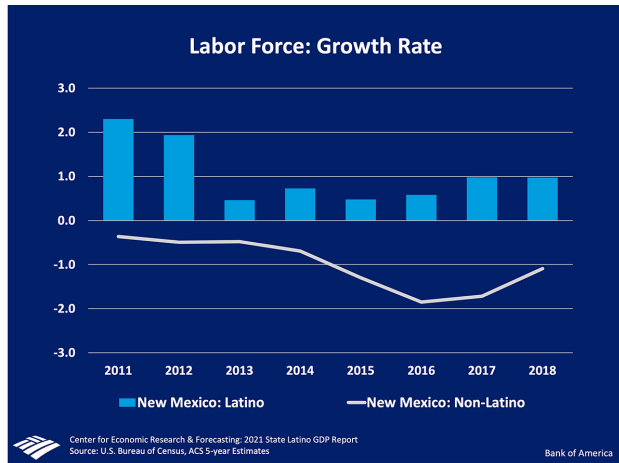
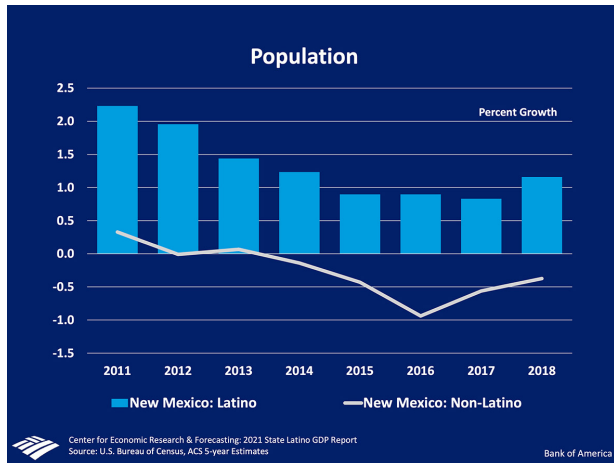
## State Latino GDP: NEW MEXICO

New Mexico’s 2018 Latino GDP is \$36 billion, larger than the entire economic output of the state of Vermont. The state’s top five 2018 Latino GDP sectors are: Government (15.8% share of the New Mexico Latino GDP), Education & Healthcare (14.5%), Professional & Business Services (11.8%), Construction (9.2%), and Finance & Real Estate (9.0%). The largest component of New Mexico’s Latino GDP is personal consumption. Latino consumption totaled more than \$21 billion in New Mexico in 2018.

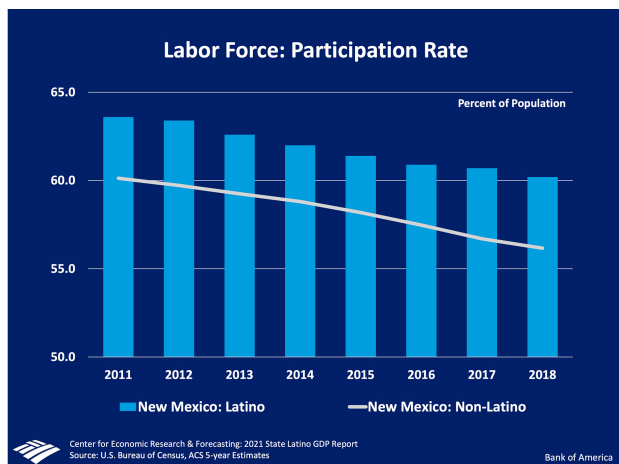
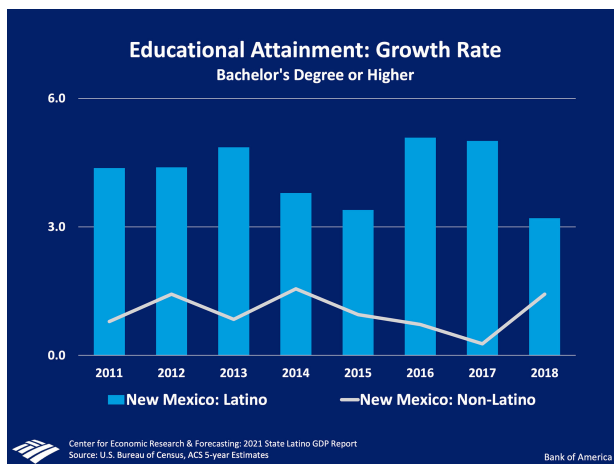
<b>New Mexico: Gross Domestic Product</b>		
	<b>Latino GDP</b> Industry Share <i>percent</i>	<b>Statewide GDP</b> Industry Share <i>percent</i>
Agricultural/Natural Resources	2.4	1.4
Mining/Quarrying	8.0	10.1
Construction	9.2	3.8
Durables Manufacturing	2.0	1.9
Non-Durables Manufacturing	3.4	2.3
Wholesale Trade	3.5	3.3
Retail Trade	5.1	5.6
Transportation/Warehousing/Utilities	5.0	4.4
Information/Technology	2.6	2.4
Finance/Insurance/Real Estate	9.0	16.3
Professional/Business Services	11.8	10.6
Education/Healthcare/Social Assistance	14.5	8.2
Leisure/Hospitality	5.2	4.2
Personal/Repair/Maintenance Svcs	2.6	2.2
Government Services	15.8	23.3
<b>Total All Industries</b>	<b>100</b>	<b>100</b>

Sources: U.S. Bureau of Economic Analysis, Cal Lutheran University-CERF

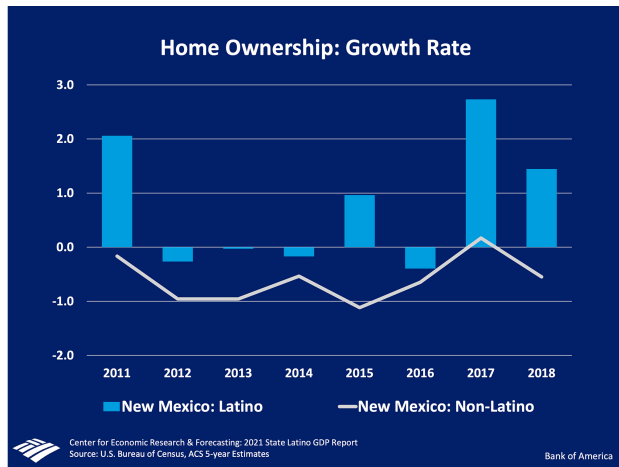
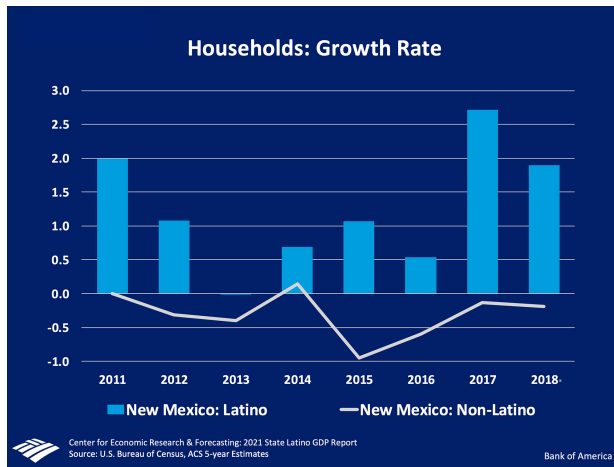
Six different industry sectors account for out-sized shares of the state’s Latino GDP. For example, while Education & Healthcare accounts for only 8.2 percent of New Mexico GDP, it accounts for 14.5 percent of the New Mexico Latino GDP. Five other industry sectors account for a substantially larger share of the New Mexico Latino GDP than the corresponding share of the broader state GDP. These include Agriculture, Construction, Non-Durables Manufacturing, Professional & Business Services, and Leisure & Hospitality. In general, New Mexico’s Latino economy is highly diversified. In this way, not only are Latinos an engine of economic growth, but they also provide a broad foundation of support for the state’s economy.



Latinos are making strong and consistent contributions to New Mexico’s population and labor force. In fact, were it not for Latinos, the population of New Mexico would have contracted from 2010 to 2018. From 2010 to 2018, New Mexico Latinos added an average of 12,700 people per year to the state’s population, while Non-Latinos subtracted an average of 2,800 per year. Over that same period, New Mexico Latinos added an average of 4,600 workers per year to the state’s labor force, while Non-Latinos subtracted an average of 5,300 per year.

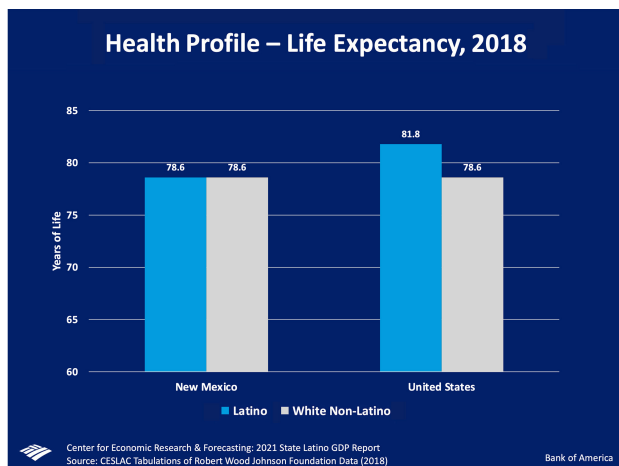
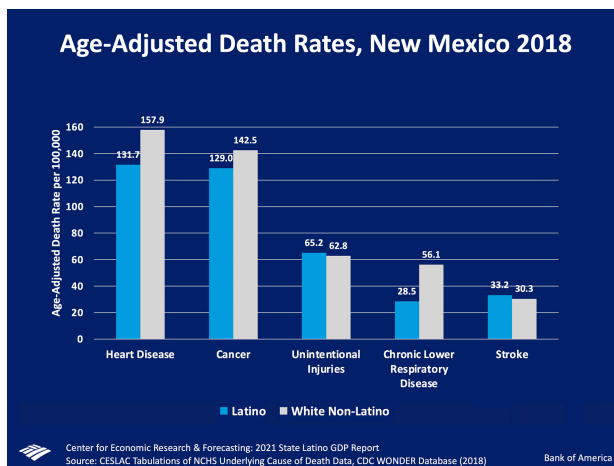


The economic contribution of Latinos in New Mexico, as with U.S. Latinos broadly, is driven by rapid gains in human capital, strong work ethic, and a positive health profile. From 2010 to 2018, Latino educational attainment grew at a rate 4.8 times faster than the educational attainment of Non-Latinos. This represents the single largest educational attainment growth premium of any of the 8 states targeted in this report. From 2010 to 2018, New Mexico Latinos’ labor force participation rate was an average of 3.5 percentage points higher than Non-Latinos. In 2018, Latino labor force participation was a full 4 percentage points higher.



Latinos provide a very large and positive demographic punch in New Mexico through both the addition of workers and the formation of households. As with population, without Latinos, the number of households in New Mexico would have contracted from 2010 to 2018. From 2010 to 2018, the number of Latino households increased by 10.4 percent while the number of Non-Latino households decreased by 2.4 percent. A healthy rate of household formation is vital to economic growth, as new households increase current and future economic activity.

The growth of Latino households is accompanied by modest growth of Latino home ownership. The number of Latino homeowners increased by 6.4 percent from 2010 to 2018. During that same period, the number of Non-Latino homeowners declined by 4.7 percent. Latino homeownership growth was not strong enough to fully offset the loss of Non-Latinos homeowners, and New Mexico’s total number of homeowners still declined from 2010 to 2018.



Latinos in New Mexico also boast stronger health outcomes than their non-Latino counterparts. In the United States in 2018, the top causes of death were heart disease, cancer, unintentional injuries, chronic lower respiratory disease and stroke. In New Mexico, the Latino age-adjusted mortality rates for three of the five top causes of death are lower than Non-Hispanic White rates. Among the three, Latino rates range from approximately 9 to 49 percent lower. New Mexico Latinos’ age-adjusted mortality rate is 9 percent lower than the state’s White Non-Latinos for cancer and 17

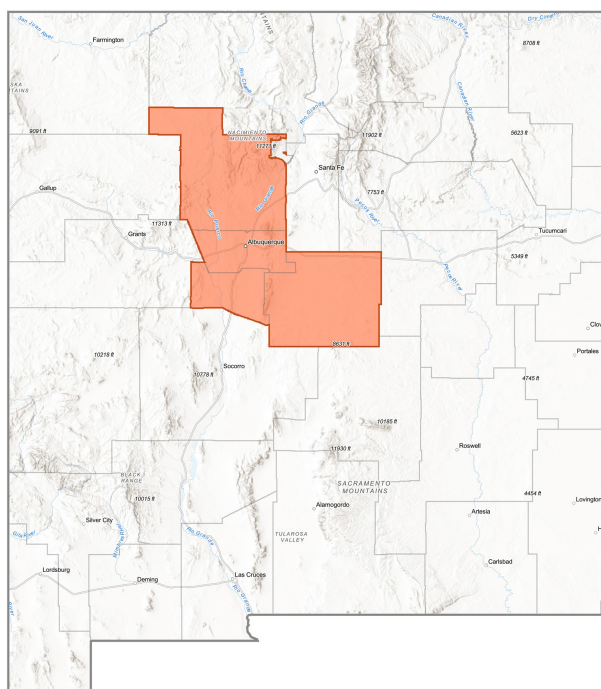


percent lower for heart disease. New Mexico Latinos enjoy a life expectancy that is equal to that of White Non-Latinos, at 78.6 years.

The family values, hard work, and strong health profile of Latinos in New Mexico and in the U.S. are a tremendous source of economic vitality.

<b>Headline Characteristics</b>	<b>New Mexico</b>		
	Latino Measure	Statewide Measure	Latino Share of Statewide (percent)
Gross Domestic Product (\$-billions)	36.0	100.1	36.0
Personal Consumption Expenditures (\$-billions)	21.1	76.2	27.7
Population (thousands)	1,029.2	2,095.4	49.1
Labor Force (thousands)	448.9	940.7	47.7
Employment (thousands)	418.8	888.4	47.1
Households (thousands)	339.7	794.1	42.8
Home-Owning Households (thousands)	213.6	525.3	40.7
Education of BA/BS or higher (thousands)	98.4	391.7	25.1

Sources: U.S. Bureau of Census (1-yr ACS), Cal Lutheran University-CERF



### NM's Largest Latino Metro-Area

New Mexico's largest metropolitan area by Latino population is the Albuquerque Metropolitan Statistical Area (MSA). In 2018, there were 450,000 Latinos living in the Albuquerque MSA, accounting for 49 percent of the total metro area population. Where it not for Latinos, the population of Albuquerque would have declined from 2010 to 2018. During that time, Latinos added 33,000 people (8% growth) to the state's population. Non-Latinos subtracted 8,400 people (-2% growth).

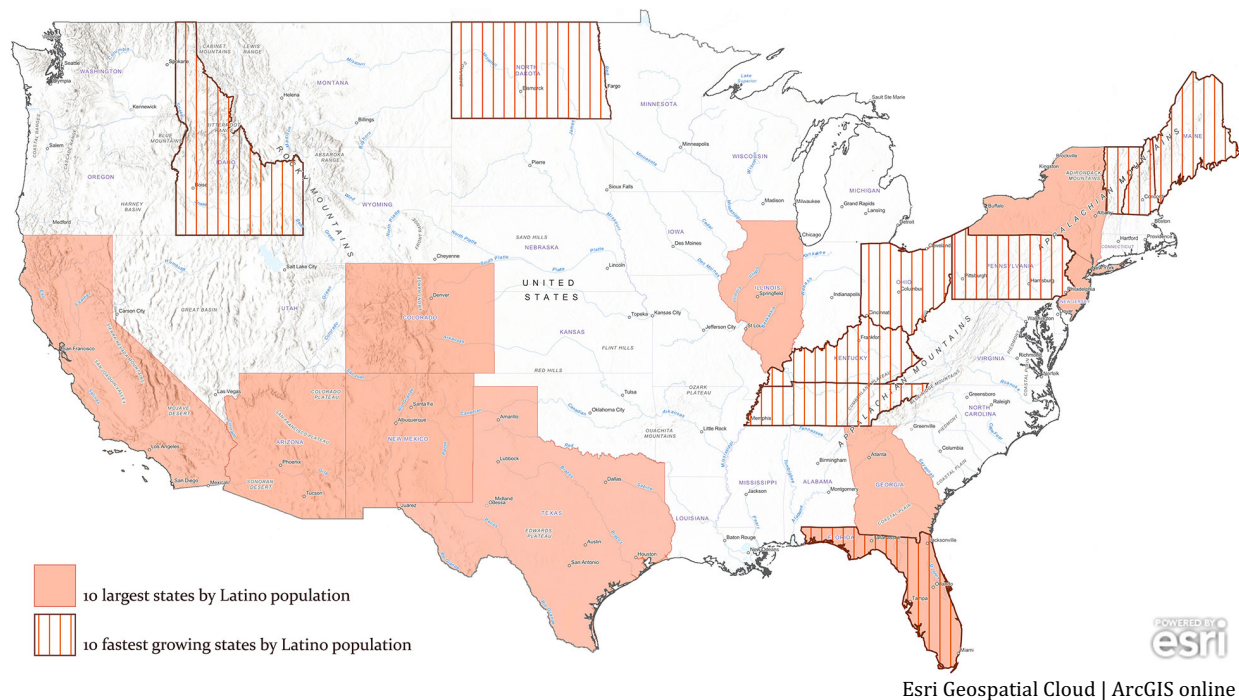


## The Geography of the Latino GDP

Seeing the dramatic economic impact of Latinos living in New Mexico and the other 7 states, one might be misled to think that this extraordinary impact must be concentrated within a narrow geographic region of the country. In fact, these 8 states are merely examples of nationwide phenomenon.

As we have noted for years, the story of the dramatic economic contribution of Latinos in the U.S. is foremost a story of extraordinary growth. The largest states by Latino population, in many instances, are adding the largest numbers of Latinos on an annual basis. In terms of people added, the fastest growing Latino populations are Texas, California and Florida. Texas added 852 thousand Latinos from 2015 to 2019. Florida added 700 thousand, and California added 390 thousand<sup>5</sup>. But ranked by percentage growth, we see that the fastest growing state Latino populations are spread far and wide across the United States. Comparing all 50 states, the three fastest growing states by Latino population are New Hampshire, Vermont and North Dakota. These three, along with Tennessee and Kentucky have Latino populations which grew 15 percent or more between 2015 and 2019. Of the ten fastest growing states by Latino population, only Florida (the ninth fastest growing) is among the 10 largest states by Latino population.

### Largest & Fastest Growing States by Latino Population



With the exception of Florida, the major hotspots for the growth of Latino population and thus the growth of the Latino GDP are *outside* of the 8 states featured in this report. Thus, Latinos will continue to drive economic growth and be a source of economic resilience in places like California, Arizona and Texas. But the biggest impact of Latinos in the years ahead is likely to be seen in places less obvious, places like Idaho, North Dakota, Ohio and Tennessee.

<sup>5</sup> U.S. Bureau of Census, ACS 1-year Estimates



## Methodology

The starting point for the state-specific Latino GDP estimates in this report is the U.S. Latino GDP calculations undertaken by Hamilton, Fienup, Hayes-Bautista, and Hsu in the LDC U.S. Latino GDP Report (Hamilton et al. 2019, 2020). Those calculations are based on publicly available national economic data as well as a wide set of nation-wide measures of Latino-specific demographics and economic activity. The state-specific Latino GDP calculations start with the U.S. Latino GDP estimates and add standard state-level economic datasets, along with a wide set of state-specific measures of Latino demographics and Latino economic activity.

For national and state Latino GDP, we compute Latino versions of seven major expenditure components across many commodity definitions of economic activity. The level of detail includes 71 categories of commodities for the U.S. analysis. Those categories are aggregated into 21 broader commodity categories for the state-level analysis.<sup>6</sup> Our analysis requires detailed data from the U.S. Bureau of Economic analysis on GDP, income, expenditure, employment, and prices across all of the states and the nation. We also utilize the U.S. Input-Output (I-O) table, the foundation for the national income accounting system that produces GDP breakouts by expenditure type, income type, and industry sector. This effort also requires data on economic and demographic activity broken out by ethnicity, so that we can compute Latino shares of expenditures at a detailed industrial sector level. The Latino-specific data are sourced from the American Community Survey (BOC-ACS), integrated public use microdata series (BOC-UMN-IPUMS), the American Housing Survey (BOC-AHS), the Current Population Survey (BOC-CPS), the Population Estimates program (BOC-POPEST), the Housing Vacancy Survey (BOC-HVS), and the Consumer Expenditure Survey (BLS-CEX). The Latino GDP is calculated as the sum of Latino-specific measures of the seven major expenditure categories.

To compute the industry breakdowns of Latino GDP, for the states and the nation, we utilize BEA measures of income by type for all ethnicities, along with IPUMS data on Latino income by type. These data provide a way to calculate Latino-specific versions of three major income categories across 21 industries. The sum of these major income categories provides the industry breakdown of Latino GDP.

As with standard GDP estimates by the BEA, our Latino GDP estimates are based on a detailed bottom-up calculation. The State Latino measures can be decomposed to seven major expenditure components, and they can be split out into 21 separate industrial sectors. The seven expenditure categories are: Personal Consumption, Residential Investment, Nonresidential Investment, Change in Inventories, Exports, Imports, and Government Consumption and Investment. The 21 industrial sectors are provided in the following table:

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<sup>6</sup> Commodities and industries both follow the NAICS classification scheme, but are conceptually different in that industries are the outputs of the production processes by sector, and commodities are the inputs to the production process by sector.



Table 1: Latino GDP Industry Categories

Agricultural/Natural Resources  
Mining/Quarrying  
Utilities  
Construction  
Durables Manufacturing  
Non-Durables Manufacturing  
Wholesale Trade  
Retail Trade  
Transportation/Warehousing  
Information/Technology  
Finance/Insurance  
Real Estate, Rental, Leasing  
Professional, Scientific, Technical Services  
Management of Establishments  
Administrative, Waste Remediation  
Educational Services  
Health Care and Social Assistance  
Arts, Entertainment, Recreation  
Accommodation and Food Services  
Personal, Repair, Maintenance Services  
Government Services

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